#### 2023 City of Boulder - Ballot Measure 2A

Passed with 75% Voter Support!



Long-term, Dedicated Funding for Arts, Culture & Heritage



# **CREATE Boulder**

- 501 (c) 3, launched in 2020 -> Relief funding + advocacy
- Volunteer powered (4 board members)
- Three-year goals (2022)
  - Strengthen the network of artists, arts advocates and others championing arts and culture
  - Address gaps in critical arts infrastructure and affordability challenges
  - Secure long-term, dedicated, transformational funding for the arts from the City of Boulder by 2024

### **Ballot Measure 2A: 0.15% Sales Tax Extension**

- 20-year extension of an existing 0.15% sales tax
   O Citizen-led ballot petition (initially for 100% of tax)
- Effective January 2025
- \$7.2 M estimated: 50/50 Split (\$3.6M each)
  - General Fund: critical city services, human services +
  - Arts, Culture & Heritage:

Direct and Grant Funding for Arts and Culture Nonprofits, Professional Artists, Arts Education, Venues and Workspaces, Public Art, and Multi-Cultural Programs





#### **Precursors to 2A's Success** Power of the Arts to Deliver Votes

- 2014 NEW 3-year 0.3% sales tax for capital projects
  - $\odot~$  30% to the arts 70% to the City
  - Arts groups led the campaign
  - Twice renewed most recently for 15 years (10% to all nonprofits – 90% to the City)
- 2015 NEW 9-year Cultural Master Plan
- City Council Candidates Arts Forums ('21 and '23) ->
   Education + cultivation of 'arts friendly' council members
- Pandemic + multiple organized arts advocacy successes
   o arts leaders learned to speak with one voice





#### **Context for Ballot Measure 2A**

A Once-in-a-Generation Opportunity

- Expiring 20-year Sales Tax -> No New Taxes!
- New, 2022 voter-approved Library District

   Transfers \$10 \$12M of expenses OUT of City
   ~ 3x the \$3.6M of dedicated arts funding
- Current cultural master plan sunsets in 2024
  - Many successes but underfunded
  - New cultural master plan: 2025+
- Current cultural affairs budget (\$1.8M) = 60% less than comparable cities





# **2A Campaign Tactics**

- Early and on-going input from arts and community leaders
  - 'Kitchen Cabinet' of advisors
  - Boots on the ground + financial support (\$100-\$3,000)
- Communications -> Consistent talking points + storytelling (benefits to the community)
  - City Council: speakers at meetings + letters
  - Letters to editors + guest opinions
  - Newsletters/social media of arts nonprofits and artists







# 2A Campaign Tactics (cont'd)

- Benchmarking and economic impact data
- Endorsements and testimonials
  - Arts and other nonprofits (NAACP, Latino groups...)
  - Business and civic groups
  - Newspapers
  - City Council members
  - Other political and community leaders



 Website, yard signs, banners and quick pitches at most arts and culture events



### **Lessons Learned**

- The power of citizen-led ballot initiatives to focus the attention of elected leaders
- Most residents value the arts/artists
- Cohesion and development of advocacy skills within the arts community well in advance proved crucial
- Build coalitions early: we were late in reaching out to human services!!





# **Nonprofit Endorsements – Campaign Supporters**

